Qualified Facility Tax Credit Program

Calendar Year 2015 Annual Report

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Program Overview

The Qualified Facility Tax Credit Program (the "Program") was established to promote the location and expansion of manufacturing facilities, including manufacturing-related headquarters and research and development and facilities, for the sake of i) generating high quality employment opportunities for Arizonans, ii) increasing Arizona's property tax base and iii) enhancing Arizona's position as a center for manufacturing. The Program achieves these goals by providing refundable income tax credits to businesses expanding or locating qualified facilities in Arizona.

In combination with the Renewable Energy Tax Incentive Program (A.R.S. § 41-1511), the Arizona Commerce Authority ("Commerce") is authorized to pre-approve refundable income tax credits of up to \$70 million each calendar year. Preapprovals in respect to any taxpayer in any calendar year are limited to \$30 million.

Refundable income tax credits under the Program equal the lesser of:

- 10% of the qualified investment made at the facility, or
- \$20,000 per qualified job created at the facility

A business is eligible for Program tax credits if it:

- 1) Makes a qualifying capital investment, on or after July 1, 2012, to establish or expand a facility that devotes at least 80% of both the property and payroll at the facility to one or more of the following:
 - a. Qualified manufacturing if at least 65% of the manufactured products are sold outside of Arizona,
 - b. Qualifying research and development if conducted by a manufacturing business that derives at least 65% of its revenues from sales outside of Arizona, or
 - c. Qualified headquarters activities for a manufacturing business that derives at least 65% of its revenues from sales outside of Arizona, and
- 2) Creates net new employment positions at the facility at least 51% of which are paid a wage equal to or greater than 125% of the Arizona median wage. The net new employment positions must be:
 - a. Full-time and permanent (1,750 hours per year),
 - Filled for at least 90 days by an employee who has not worked for the taxpayer within 12 months before the date of hire (other than an employee relocating to Arizona from another state),
 - c. Primarily performed at the facility and
 - d. Offer health insurance at least 80% of the cost of which is paid by the employer.

¹ The Program commenced in 2013 and is scheduled to terminate at the end 2019. Pending legislation – HB 2666 – would extend the Program through the end of 2022.

If a business satisfies the Program's eligibility requirements, Commerce will issue a certification of pre-approval to and reserve tax credits for the applicant-business. After the qualified facility begins operations, the business can apply to Commerce for post-approval, at which point the applicant-business must submit a managed review report to Commerce, prepared by a third party CPA, that confirms the extent of the business's investment and job creation and a post-approval application. If the applicant-business receives "post-approval," the applicant-business may claim Program tax credits with the Arizona Department of Revenue in five equal annual installments.

Reporting Requirements

Pursuant to A.R.S. § 41-1512(U) and (V), Commerce is required to prepare and publish an annual report, not later than April 30 of each year, providing the following Program information in respect to the preceding calendar year:

- 1. The name of each business receiving pre-approval and the amount of income tax credits pre-approved for each business's qualifying investment,
- 2. The amount of income tax credits post-approved with respect to each qualifying investment,
- 3. A percentage comparison of (i) the annual amount of monies credited by Arizona to qualified facilities with (ii) the estimated amount of monies spent in Arizona in the form of qualifying investments and
- 4. Data on growth in Arizona of qualified facilities and related employment and wages.

Calendar Year 2015 Program Activity

I) Pre-Approvals.

During calendar year 2015, Commerce issued pre-approvals to four businesses. The names of the businesses and the amount of Program income tax credits pre-approved for each business are reflected in the chart below.

Calendar Year 2015 Pre-Approvals		
Business Name	Pre-Approved Tax Credit Amount	
Essai, Inc.	\$320,000	
ASM America, Inc.	\$1,280,000	
Curtiss Wright Controls Integrated Sensing, Inc.	\$508,683	
CMC Steel Fabricators, Inc.	\$860,000	
Total	\$2,968,683	

II) Post-Approvals.

Three post-approval applications remain under review as of the date hereof. The outcomes of such post-approval applications will be noted in an updated Program Annual Report promptly after a final determination is made in respect to the applications.

Comparison of Program Tax Credits with Facility Investments

Based on data provided in the four applications that received pre-approvals, pre-approved tax credits in calendar year 2015 represented approximately five percent of the 2015 projected qualifying investment in new and expanding facilities: \$2,968,683 in pre-approved tax credits in relation to \$63,596,742 of projected qualifying investment.

Industry Growth Data

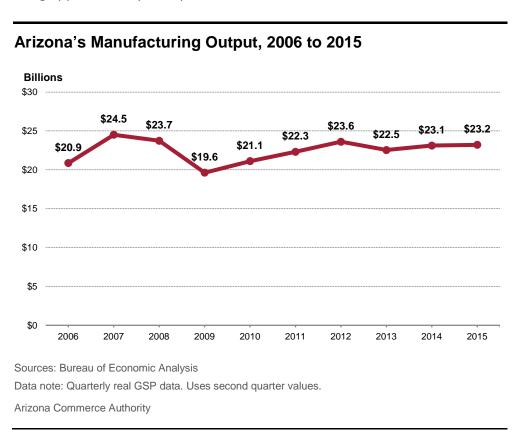
Manufacturing represents a vital aspect of the Arizona economy. According to preliminary estimates from Economic Modeling Specialists Intl.,² there were approximately 156,000 jobs in more than 4,600 manufacturing establishments in Arizona in 2015. Average annual wages for manufacturing positions in Arizona in 2015 were \$70,400, approximately 50 percent higher than the State's average wage. Furthermore, each manufacturing job in Arizona is estimated to support an additional 1.31

² 2015.4 QCEW & non-QCEW dataset.

jobs with the result that manufacturing activities in 2015 supported an *additional* 200,000 Arizona jobs.³

Based on 2015 employment, Arizona's three largest manufacturing sectors were: (i) aerospace products and parts manufacturing, (ii) semiconductor and other electronic component manufacturing and (iii) navigational, measuring, electromedical and control instruments manufacturing.

In 2015, manufacturers in Arizona exported \$18.2 billion in manufactured goods, eight percent more than in 2014. Manufactured goods exports also accounted for 81 percent of the State's total exports in 2015.⁴ Finally, according to the most recent Bureau of Economic Analysis statistics⁵, manufacturing's contribution to Arizona's gross state product (GSP) amounts to \$23.2 billion, representing approximately nine percent of the State's total GSP.



ARIZONA COMMERCE AUTHORITY April 30, 2016

³ Multiplier obtained from Elliott D. Pollack & Company.

⁴ Global Trade Information Services, accessed February 18, 2015.

⁵ Quarterly Real GDP by state in chained 2009 dollars